



CAPABILITY STATEMENT

INTRODUCTION

JLT Web Solutions is a minority-owned company based in Kent, Washington. Our focus is to provide digital solutions to help improve an online presence and enhance operational efficiency for businesses and organizations across the United States and Canada.

With more than 14 years of IT Management and Project Management experience with the public school system and private companies, JLT Web Solutions now brings our digital strategy solutions and award-winning customer care support to federal, state, and local government agencies.

Our competencies include Web Design/Hosting, Digital Marketing, and Web Accessibility. We use AI-Machine Learn Technology to augment the customer's website bringing it to ADA Title III compliant within 48 hours of implementation at a minimal cost. We provide 24/7 compliance audit monitoring to help customers avoid possible ADA Title III lawsuits and practice digital inclusion.

CORE COMPETENCIES

- ✓ Website Design/Hosting
- ✓ Website Accessibility (ADA Compliance)
- ✓ Search Engine Optimization (SEO)
- ✓ Google Ads/Facebook Ads
- ✓ Social Media Management
- ✓ Online Reputation Management
- ✓ Digital Business Card
- ✓ Online Directory Listing

AWARDS & RECOGNITIONS



Office

22012 126th Court SE
Kent, WA 98031

Point of Contact

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Website

www.jltwebsolutions.com

Unique Entity ID

PV94GH132P73

CAGE Code

9FPX5

NAICS Codes

- 541511 – Web Services
- 518210 – Web Hosting
- 541810 – Digital Advertising
- 541519 – Software Installation Services

Product and Service Codes (PSC)

- DA10 – IT and Telecom (SaaS)
- DA01 – IT and Telecom (Labor)
- 7A20 – IT and Telecom (License -Labor)
- 7A21 – IT and Telecom (License-SaaS)
- R701 – Support – Management: Advertising

Small Business Certifications

- SDB

Professional Organizations & Associations

- Project Management Institute (PMI)
- Kent Chamber of Commerce
- Better Business Bureau
- Business Network International
- Alignable

Professional Certifications

- Project Management Professional (PMP)

Credit Cards Accepted

Differentiators

What makes JLT Web Solutions unique are the following four cornerstones:

1. **Ultra-user-friendly website** - business owners and organization leaders are often challenged with limited time to learn complex website editor platforms. Many of them come to us with frustrations about their existing website platform. We offer a website editor that ordinary people without coding or HTML skills can easily manage their website with editing and updates.
2. **Reasonably priced** - businesses, government agencies, and non-profit organizations have limited budgets. The expensive websites and digital marketing tools cut out the solopreneurs and non-profits in the competition, resulting in them losing their competitive edge. We price our products and services at a very reasonable level and offer various discounts and payment plans to level the playing field for organizations to have equal opportunities to compete in the marketplace.
3. **Website Accessibility** - statistics show that 20-25% of the US population have some form of disability. Many of the mainstream websites are not accessible to this population. Leveraging the AI-Machine Learn technology, we offer a very hands-off, easy-to-use, and affordable tool to help local businesses, public agencies, and non-profits stay ADA compliant and offer access to their website for the population with disability.
4. **24/7 Customer Care Support** – businesses, governments, and non-profits are extremely busy during the day running their operations. It is usually late at night and on weekends when they get to work on their website updates. Often, their website hosting company is closed. We are determined to service this gap by offering 24/7 support to our customers to help them succeed in their digital marketing strategy.

Testimonials

“When I think of someone who goes above and beyond for a client and puts his client’s best interest ahead of himself, Jeff Thungc immediately comes to mind. He’s a fantastic networker and has a unique ability to purposefully connect people. Jeff also makes a point to give back to his community and his work ethic and integrity is a role model for all businesses to follow!”

– Stephen Tang, Meraki Web Solutions

“Jeff’s passion for, and comprehensive understanding of, every single aspect of B2B Lead Gen via digital marketing was remarkable and contagious. His suggestions and contributions were extremely helpful for online customer relationship building; but, most significantly, he has instilled in us an understanding of the real value of building customer relationships and a commitment to creating the best system we can for our clients.”

– Kim Schott, Schott Media

“Jeff at JLT Web Solutions is a top-notch professional with integrity. You can count on him to create not only a tremendous website with excellent customer care, but can help with online ads and social media to drive additional traffic to your website. I highly recommend him!”

– David Kelliher, Creative Solutions

Experience

Jeff Thungc is President/CEO of Thungc Enterprises LLC, which has several DBAs, including JLT Web Solutions – a local web design and digital marketing company that supports local businesses and organizations. Jeff brings over a decade of experience in digital media, information technology, and project management. Jeff served 14 years in the Information Technology Department with the Kent School District assuming various leadership roles, including Student Technology Programs Manager, Application and Web Development Manager, Creative Media Manager, and most recently, their Assistant Director of Digital Learning. He is also a certified Project Management Professional (PMP). Jeff harnesses his creative media background and project management expertise to bring digital solutions to local businesses, non-profit organizations, and government agencies. Jeff is passionate about bringing user-friendly and low-cost technology solutions to his clients, combined with 24/7 customer care support. Jeff has strategically positioned JLT Web Solutions to gain access to cutting-edge, modern, easy-to-use technology tools and human resources to help his customers take the stress out of their technological and digital marketing navigations.

Past Performance

- ✓ Alphemita
- ✓ Angel Haven Estates
- ✓ ARDS Contracting, Inc.
- ✓ Bolt 365 Radio
- ✓ CEO Accel
- ✓ CottageCare Olympia
- ✓ EMP Living
- ✓ Epic Estate Services
- ✓ Jeffrey Floyd & Associates
- ✓ Guidance Transportation
- ✓ Lasting Affection
- ✓ Lemoine Roofing & Construction LLC
- ✓ Siefa Accounting & Business Services
- ✓ Only Senior Options
- ✓ Rainier Christian School
- ✓ By Design Law and Legal Consultancy PLLC
- ✓ Rolf’s Imports
- ✓ Rose Makers Market
- ✓ Suzzy Wilder-Poe
- ✓ Technology & Employment Connection
- ✓ Urban Business Support
- ✓ Vortex Plumbing
- ✓ And more